SALES TOOL CUSTOMIZATION CHECKLIST

Prior to using materials in the marketplace, please read through this checklist, and ensure that materials adhere to these instructions.

REVIEWED FOR		
IMPORTANT: Materials must not be altered in any way with the exception of the		
contents in carets < > and/or brackets []. All carets, brackets and fields that are		
not going to be used must be removed prior to use.		
 <carets> = variable content</carets> 		
 [Brackets] = content to stay exactly as is or be removed 		
 [<brackets and="" carets="">] = content may vary and/or field can be removed</brackets> 		
 / = choose between the options (e.g., Thank You Referral Flyer allows you 		
to choose between two salutations Clever Care Member or inserting a		
Member's Name). Remove the option that you do not choose to use.		
When populating customizable fields within carets, only the content intended for		
that field may be entered. You can abbreviate as appropriate to fit, but no other		
information may be entered.		
Example of Event Info:		
[<date time="">]</date>	Saturday, 10/1 at 12:00 pm	
[<location>]</location>	Clever Care Health Plan	
[<address>]</address>	7711 Center Ave., Suite 100	
[<city>]</city>	Huntington Beach	
Example of Sales Agent/Broker Contact Info:		
[<agent name="">]</agent>	Carol Clever	
[<agent phone="">]</agent>	555-555-5555	
[<agent email="">]</agent>	cclever@ccmapd.com	
Fillable fields for in-language versions		
Placeholders for fillable fields will normally be in English however you may insert		
translated content that is intended for the fillable field.		
General Rules for Common Translation Terms		
Addresses: Do not translate		
Dates: Translate		
Days of the Week: Translate		
Time: Translate		
Ensure that in instances where special characters were used in fillable fields of		
in-language versions that the integrity of the characters has not been		
compromised before printing and/or using material		
Prior to printing and distributing advertising materials, ensure that you have		
addressed all customizable fields, checked them for accuracy, and removed all		
carets and brackets.		
Be sure to review <u>all</u> pages as well as include <u>all</u> pages when printing and		
distributing.		